

Hotel & Restaurant Association of the Philippines

MEMBERSHIP SCHEME

I. HOTELS / RESORTS

A. Individual Hotels/Resorts (free & independent properties)

Classification	Manila	Cities in the Provinces 50% of Manila Rates
De Luxe / AAA	P 24,000	P 12,000
First Class / AA	20,000	10,000
Standard	14,000	7,000
Economy / Inn	8,000	4,000

B. National HOTEL Chain/Condotel (multiple properties carrying one brand name or under one management firm but with multiple brand names)

Corporate Headquarters	same as Individual Hotels/Resorts
2 nd Member until 5 th Member	15% discount on applicable fees
6 th Member onwards	25% discount on applicable fees

- (Voting rights and communication privileges are as per Individual hotels)
- All holding companies or management firm must register all their related or affiliated properties nationwide.

C. Corporate Registration for one Holding Company (one-owner-multiple properties)

Flat rate of P50,000 (regardless of the number of properties but retaining only one (1) vote; if properties are a combination of

several category hotel one of which is a Deluxe Hotel)
P40,000 (if properties are a combination including one of which is a 1st Class hotel)
P30,000 (if all properties are of the 3 star category or below)

II. RESTAURANTS

Group A (Individual Establishments) Casual Dining Fine Dining Mid-range / Casual / Theme Restaurant	Manila P 10,000	Provincial P 5,000
Group B Quick Service Coffee Houses/Bakeshop / Fast Food / Kiosks & Counter Type Operations within Malls Entertainment (Bars/Clubs, Dancing & Ballroom Lounges)	Manila P 6,000	Provincial P 3,000
Group C Chain Establishments: Quick Service & Fast Food Establishment applies to one brand name and/or owner/holding company with multiple brand names provided fees are paid in lump sum/single check basis. All chain restaurants must fall under this category.		
C - 1 A restaurant with 2 other branches may register the branches at 50% discount (no additional voting rights) Group 3-15 Group 16-29 Group 30- 49 Group 50 or over	With One Brand Name (in multiple location) P 18,500 26,250 35,000 50,000	Voting Rights 2 3 4 5
D. Catering & Special Service Transport & Catering Services	P 6,000	

III. CHAPTER FEES: Provincial Hotel & Restaurant Chapters

Plus P300 per Hotel / Restaurant to be listed in Directories / Website

* Voting rights defined under election rules (aside from the vote of the President plus one vote per 15 hotel or restaurant members)

IV. ASSOCIATE

P 6,000

V. AFFILIATE (related organization)

4,000

VI. ALLIED MEMBERS

P50M & above assets	20,000
P15M - 49.9M assets	18,000
P5.1M - 14.9M assets	12,000
P5M assets & below	6,000

VII. INDIVIDUAL MEMBER (professionals)

5,000

VIII. HOSPITALITY STUDENT (Top 3 HRM students last semester of 3rd year)

500

* For New Members --- plus admission fee upon acceptance

2,000

STANDARD PAYMENT POLICY

A 15% discount shall be applied on advance dues payment made **during the last quarter of the previous year** on or before December 31 for the incoming year's dues.

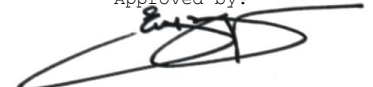
Dues paid during the regular payment period from January to February of each year for the current year's dues. Membership services are automatically suspended if dues have not been remitted as of March 31st of the current year.

Non-remittance of dues after April 30 of the current year shall mean an automatic membership cancellation, unless otherwise

sustained for very valid reasons by the Ethics/Membership Committee. Re-admission fees apply after May 31 for those who wish to continue their membership for the year.

New applications received during the year are charged membership dues on a pro-rated basis.

Approved by:



EUGENE YAP
President