



HOTEL AND  
RESTAURANT  
ASSOCIATION  
OF THE  
PHILIPPINES

# HOTEL AND RESTAURANT ASSOCIATION OF THE PHILIPPINES

## MEMBERSHIP SCHEME

### (2019 APPLIED RATES)

I. HOTELS / RESORTS		
A. Individual Hotels/Resorts (free & independent properties)		
Classification	Manila	Cities in the Provinces 50% of Manila Rates
De Luxe / AAA	P 24,000	P 12,000
First Class / AA	20,000	10,000
Standard	14,000	7,000
Economy / Inn	8,000	4,000
B. National HOTEL Chain/Condotel (multiple properties carrying one brand name or under one management firm but with multiple brand names)		
Corporate Headquarters	same as Individual Hotels/Resorts	
2 <sup>nd</sup> Member until 5 <sup>th</sup> Member	15% discount on applicable fees	
6 <sup>th</sup> Member onwards	25% discount on applicable fees	
<ul style="list-style-type: none"> <li>(Voting rights and communication privileges are as per Individual hotels)</li> <li>All holding companies or management firm must register all their related or affiliated properties nationwide.</li> </ul>		
C. Corporate Registration for one Holding Company (one-owner-multiple properties)		
Flat rate of P 50,000 (irregardless of the number of properties but retaining only one (1) vote; if properties are a combination of several category hotel one of which is a Deluxe Hotel)		
P 40,000 (if properties are a combination including one of which is a 1 <sup>st</sup> Class hotel)		
P 30,000 (if all properties are of the 3 star category or below)		
II. RESTAURANTS		
Group A – CASUAL DINING	Manila	Provincial
Fine Dining	P 12,000	P 6,000
Mid-range / Casual / Theme Restaurant	6,000	3,000
Group B		
Coffee Houses / Bakeshops	P 7,200	P 3,600
Group C – CHAIN ESTABLISHMENTS – QUIC SERVICE & FASTFOOD ESTABLISHMENTS		
Applies to one brand name and/or owner/holding company with multiple brand names provided fees are paid in lump sum/single check basis. All chain restaurants must fall under this category.		
C - 1 A restaurant with 2 other branches may register the branches at 50% discount (no additional voting rights)		
	With One Brand Name (in multiple location)	Voting Rights
Group 3-15	P 22,500	2
Group 16-29	31,500	3
Group 30- 49	42,000	4
Group 50 or over	60,000	5
Group D - CATERING & SPECIAL SERVICES		
Transport / Food Kiosks	P 3,600	
Catering	7,200	

<b>III. CHAPTER FEES: Provincial Hotel &amp; Restaurant Chapters</b> <b>Plus P300 per Hotel / Restaurant to be listed in Directories / Website</b> <span style="float: right;">P 7,200</span> * Voting rights defined under election rules (aside from the vote of the President plus one vote per 15 hotel & restaurant members)		
<b>IV. ASSOCIATES</b>	<b>VOTING RIGHTS</b>	<b>AMOUNT</b>
DepEd/TVI/HEI (supported by certified enrollment by TESDA/DepEd/College)		
With 1000 students and up	1	P 6,000
500 to 999 students	1	5,000
Less than 500 students	1	3,000
Multi-Campus schools (system)		
1 <sup>st</sup> campus	1	P 6,000
2 <sup>nd</sup> campus	1	5,500
3 <sup>rd</sup> campus	1	5,000
4 <sup>th</sup> campus	1	4,500
More than 5 campuses	5	25,000
Emerging rate (for schools located outside of HUC, based on DOF report)		
Schools located in Independent Component City	1	P 4,000
Schools located in Component City	1	3,000
* For schools that may have different rates based on enrollment and emerging rate, the higher rate should prevail		
<b>V. AFFILIATES</b> (related organization)		P 4,800
<b>VI. ALLIED</b>		
P 50M & above assets		P 25,000
P 15M – 50M assets		22,000
P 5M – 14.9M assets		15,000
P 5M in assets		7,200
<b>VII. INDIVIDUAL MEMBER</b> (professionals)		P 6,000
<b>VIII. HOSPITALITY STUDENT</b> (Top 3 HRM students last semester of 3 <sup>rd</sup> year)		P 500
<b>* For New Members</b> --- plus admission fee upon acceptance		P 2,000

**STANDARD PAYMENT POLICY**

A 15% discount shall be applied on advance dues payment made **during the last quarter of the previous year** on or before December 31 for the incoming year's dues.

Membership services are automatically suspended if dues have not been remitted as of April 30 of the current year.

Non-remittance of dues after April 30 of the current year may result to membership cancellation, unless otherwise sustained by a very valid reason by the Ethics / Membership Committee.

Re-admission fees apply for those who wish to continue their membership for the year.

New applications received during the year are charged membership dues on a pro-rated basis.

**Approved by:**



**EUGENE T. YAP**  
President